

Amadeus Sales & Catering – Delphi HMS Integration

Reference Guide

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# amadeus

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## Room Blocks

Room Blocks created in Delphi will be sent via the integration to HMS to create a Group Booking. Subsequent changes made to the room block and/or booking in Delphi will update the corresponding Group Booking in HMS.

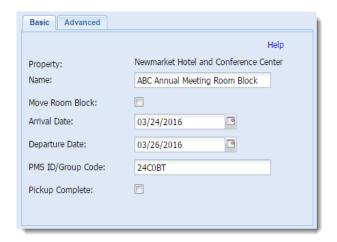
In addition to room block and booking details, the associated account, contact, and agency details will be sent to HMS.

Please refer to the *Field Mapping Guide – Delphi – HMS Integration* for a complete list of fields communicated via the integration.

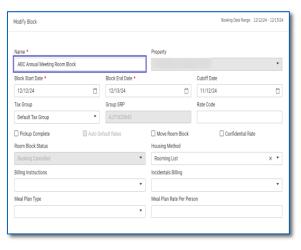
#### Name

The room block's **Name** will be displayed in the **Group Name** field on the Group Booking in HMS. When a new room block is created in Delphi, its Name defaults from the Booking Post As, and may be modified as needed. If multiple room blocks will be created, it is recommended the name be specific to each room block (e.g., ABC Annual Meeting – Staff Rooms).

Note: Name may need to be abbreviated, as the field in HMS is shorter than Delphi. Otherwise, name will be truncated in HMS when it exceeds the field length.



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#### Arrival / Departure Dates

The room block's **Arrival Date** and **Departure Date** will update the **Start and End** dates in HMS. Date changes should be made in Delphi. Please refer to the <u>Room Block Changes</u> section of this reference guide for further details.

#### PMS ID/Group Code

The room block's PMS ID/Group Code must be left blank. This field will be populated with the Confirmation Number from HMS, when the room block is first sent to HMS via the integration

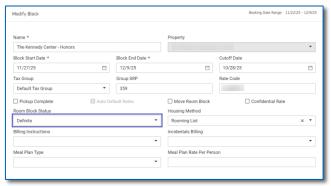
#### Status

The room block's **Status** will update the **Status** of the Group Booking in HMS. The status field will default from the booking status when a new room block is created, and may be updated as needed. Certain status changes should only be made in the Delphi. Please refer to the <u>Room</u> Block Changes section of this reference guide for further details.

Note: Definite status room blocks will be sent to HMS. Tentative status is optional and will be sent to HMS, if configured in Property Integration Settings.



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#### **Cutoff Date**

The room block's **Cutoff Date** will populate the **Release Date** field in HMS. The room block's cutoff date will default from the booking's cutoff date when a new room block is created, and should be updated as needed. When this cutoff date field is modified in Delphi, HMS will be updated with this new date.

Blocked rooms will automatically release in HMS at the release date, which will update the Delphi room block accordingly.

Note: Any changes made in Delphi after the cutoff date <u>will not</u> be accepted by HMS, and must be updated manually in both systems.

Note: Changes made to the release date field in HMS will also update the room block's cutoff date in Delphi, if configured in Property Integration Settings.

#### Rate Code

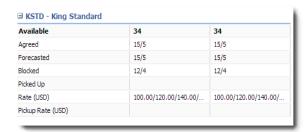
The room block's **Rate Code** field is not utilized by the integration.

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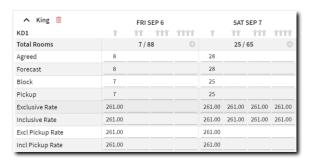
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#### Guestrooms

Agreed, Forecasted, and Blocked guestroom counts should be entered on the room block by room type and by occupancy (Single/Double/Triple/Quad) as needed.



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#### Run of House

The Run of House room type will not be sent to HMS. Prior to updating the room block to an interfaced status, all rooms must be allocated to specific room types.

#### Agreed

Agreed guestrooms will populate the HMS Contracted counts in HMS.

#### Forecasted

Forecasted guestrooms will not be utilized by HMS.

#### **Blocked**

Blocked guestrooms will update HMS **Blocked** room counts. Blocked rooms communicate in both directions via the integration; therefore, any modifications made in HMS will update the Blocked guestroom counts in Delphi.

The sum of blocked rooms for all occupancies for each room type will be reflected as a total value per room type in HMS. Block changes made in HMS will be updated in Delphi by occupancy, based upon the occupancy distribution of Agreed guestrooms.

#### Rates

Rates should be entered for all room types and all occupancies (Single/Double/Triple/Quad), regardless if the room type has been contracted. Rates entered in Delphi will be used by HMS to create group rates, and will apply to reservations made in HMS. If a rate is not entered for a room type in Delphi, a group rate will not be available in HMS.

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If rates are not added for all room types, enter a rate into the Run of House room type for all occupancies. If a new room type is added to the room block from HMS, Delphi will use the Run of House rate for this new room type. If no rate exists in Run of House, a 0.00 rate will be used.

#### Master/Sub Groups in HMS

If using Master/Sub Groups in HMS, only the master group should be created as a room block in Delphi. Sub groups may be manually added in HMS, after the group booking has been created via the integration.

Any block and pickup related to the sub group(s) will be "rolled up" to the master group when these details are sent from HMS, updating the Delphi room block accordingly.

Note: The use of sub groups in HMS requires special handling of date changes and cancellations. Please refer to the Room Block Changes section of this reference guide for further details.

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# **Event Only Bookings**

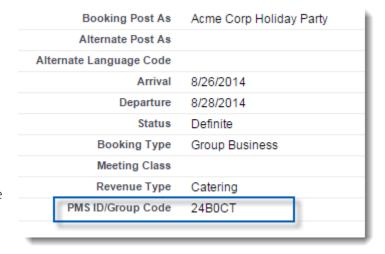
Event only Bookings are those that do not contain a room block.

Event only Bookings will be sent to HMS to create a Group Booking, if configured in Property Integration Settings.

#### PMS ID/Group Code

The booking's **PMS ID/Group Code** must be left blank. This field will be populated with the **Confirmation Number** from HMS, when first sent to HMS via the integration

Note: If blocked rooms and/or reservations are added in HMS, this will be returned to Delphi and a new room block will be created on the corresponding booking via the integration to update Blocked and/or Picked Up rooms. The PMS ID/Group Code will be moved to the corresponding field on the room block.



#### Market Segment

Event Only Bookings with certain Market Segment values selected will not be sent to HMS, if configured in Property Integration Settings.

#### **Booking Types**

Event Only Bookings with certain Booking Type values selected will not be sent to HMS, if configured in Property Integration Settings.

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# Accounts and Agencies

In addition to booking and room block details, the associated account, contact, and agency details will be sent to HMS.

Please refer to the *Field Mapping Guide – Delphi – HMS Integration* for a complete list of fields communicated via the integration.

#### Travel Agency

The Account associated with the Delphi Booking in the Agency field, along with the Contact associated in the Agent field, will be sent to the HMS to create a Booking Agency.

A Booking Agency will only be created if an IATA number has been entered into the Account ID/IATA field on the Delphi Account.



Note: HMS will only accept these values upon initial group creation, and subsequent changes must be updated manually in HMS

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# Future Group Pickup

As group room reservations are created in HMS, pickup details will be returned to Delphi and update the corresponding room block.

## Picked Up

Picked Up guestrooms will be updated based on the room type and occupancy reserved.

Group Available	32	32
Agreed	20	20
Forecasted	20	20
Blocked	20	19/1
Picked Up	2	2/1
Rate (USD)	100.00/125.00/150.00/175.00	100.00/125.00/150.00/175.00
Pickup Rate (USD)		

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KD1	Tr.	nr nnr	ininir	Ť	m	mr	mmr
Total Rooms		7 / 88	٥		25/	65	0
Agreed	- 8			28			
Forecast	- 8			28			
Block	7			25			
Pickup	7			25			
Exclusive Rate	261.00			261.00	261.00	261.00	261.00
Inclusive Rate	261.00			261.00	261.00	261.00	261.00
Excl Pickup Rate	261.00			261.00			
Incl Pickup Rate	261.00			261.00			

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# Room Block Changes

## Shoulder Dates (Pre/Post Dates)

If blocked rooms and/or reservations are added in HMS on shoulder dates, this will update the room block in Delphi accordingly. The rate entered for the same room type on the adjacent date will be applied to the new date in Delphi.

## **Date Changes**

Date changes must always be made in Delphi, which will update the block dates in HMS. Shifting block dates in HMS will not update the Delphi, resulting in discrepancies between systems.

If pickup exists in HMS the room block may not be moved unless all reservations are first detached from the block in HMS. Once all pickup has been removed from the block, the room block may be moved to new dates, and reservations updated as needed.

Note: If sub groups exist in HMS, they must be cancelled manually prior to changing dates in Delphi. Date changes will fail to update HMS if there are active sub groups, even if no pickup exists.

#### **Move Booking**

To move the booking to new arrival and departure dates, use the **Move Booking** button. This will move the room block, along with any events, to new dates.

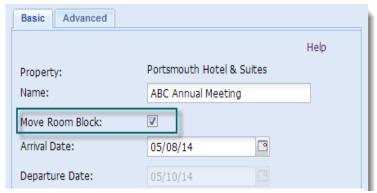


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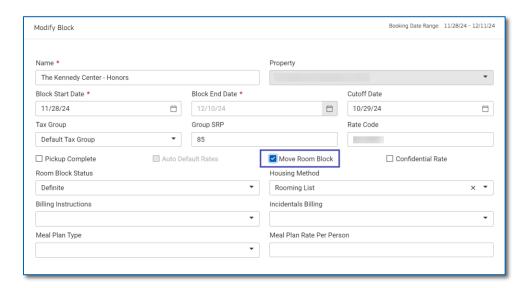
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#### Move Room Block

To move a room block to new arrival/departure dates, select the **Move Room Block** checkbox and adjust the arrival date as needed. This will move the room block, however it will also extend the booking's arrival and departure dates to include both the original and new room block dates.



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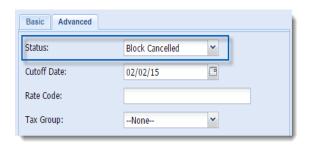
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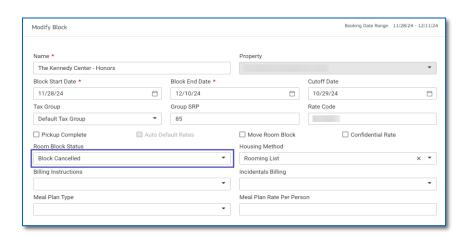
## Status Changes

#### **Room Block Status**

Status changes must always be made in Delphi. The status of a particular room block may be updated using the room block's Status field.



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#### **Booking Status**

When the room block status and booking status match, any changes to the booking status will update the room block status. If the room block status and booking status do not match, changes to booking status will not update the room block status; however you can modify the room block status manually, as needed.

Note: The status may not be downgraded in Delphi or HMS. If a status downgrade is necessary, the room block status must be changed to Block Cancelled, and a new room block must be created with the new status, which will create a new group in HMS.

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#### Cancellations

The room block status may not be cancelled if there are active reservations picked up in HMS. The reservations must first be cancelled in HMS, or detached from the group, prior to cancelling the room block and/or booking in Delphi.

Note: If sub groups exist in HMS, they must be cancelled manually prior to cancelling the room block in Delphi. Cancellations will fail to update HMS if there are active sub groups, even if no pickup exists.

#### **Block Cancelled**

To cancel a room block, update the room block status to Block Cancelled, which will update the HMS block status.

Note: The group may also be cancelled in HMS, which will update the room block status in Delphi to Block Cancelled, if configured in Property Integration Settings.

#### **Booking Cancelled**

Changing the booking status to Cancelled, Lost or Turned Down will update all active room blocks to the corresponding status, and send a cancellation to HMS.

Note: Once a room block has been cancelled, it may not be reinstated. A new room block must be created, which will create as a new group in HMS.

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# Actualized Pickup and Posted Revenue

On a nightly basis, HMS will send production details for in house groups. These details will be used to update actualized pickup and revenue in Delphi.

#### Pickup Rate

The **Pickup Rate** will be calculated based on room revenue reported by HMS, as an average rate per room type, per occupancy.

Group Available	32	32
Agreed	20	20
Forecasted	20	20
Blocked	18	18/1
Picked Up	18	18/1
Rate (USD)	100.00/125.00/150.00/175.00	100.00/125.00/150.00/175.00
Pickup Rate (USD)	94.45	94.45/125.00

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KD1	Ť	iri iriri	ininir	Ť	m	ininir	mm
Total Rooms		7 / 88	٥		25 /	65	9
Agreed	8			28			
Forecast	8			28			
Block	7			25			
Pickup	7			25			
Exclusive Rate	261.00			261.00	261.00	261.00	261.00
Inclusive Rate	261.00			261.00	261.00	261.00	261.00
Excl Pickup Rate	261.00			261.00			
Incl Pickup Rate	261.00			261.00			

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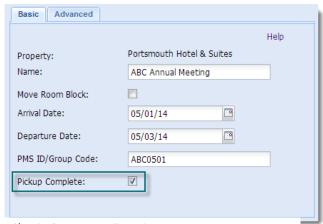
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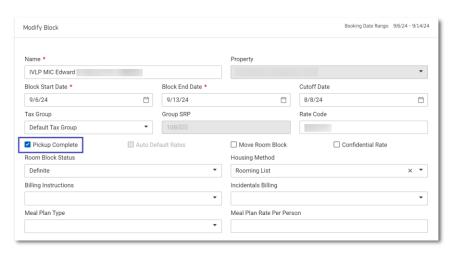
## Pickup Complete

Pickup Complete will be marked on the room block automatically via the integration after the departure date of the room block. This is configured in Property Integration Settings.

Once all room blocks associated with a booking have been marked as Pickup Complete, the booking will also be marked as Pickup Complete.



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#### Guestroom Revenue

The Pickup Guestroom Revenue Total reflects the calculation of Picked Up Rooms and Pickup Rate for all room blocks associated with the booking.

The Actual Guestroom Revenue Total will be updated after Pickup Complete is marked via the integration, and reflects the final Picked Up Rooms and Pickup Rate calculation based upon actualized rooms and revenue sent from HMS.



Note: Blended Revenue will also update once Pickup Complete has been marked to reflect Actual Guestroom Revenue

#### Posted Revenue

The Posted Revenue section on the booking will reflect a total for all room blocks associated with the booking. These amounts will include any revenue posted to group reservations in HMS.

Note: Revenue sent from HMS is based upon the mapping of Transaction Codes in HMS



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# Availability

Delphiguestroom availability will be updated in near real time via the integration. In addition to room block changes for Delphi room blocks, HMS will also send transient reservation details and block details for groups created only in HMS. These additional details will update the Availability tab in Delphi.

#### **Transient Sold**

Transient Sold will reflect the total of all transient reservations sent from HMS, as well as blocked rooms for any groups created only in HMS.

Transient Protected Remaining is a calculation of Transient Protected (as entered in Delphi) less the current Transient Sold.

Note: This number may appear as a negative value when Transient Sold exceeds Transient Protected

Daily Information		
	Thu 03/24	Fri 03/25
☐ Newmarket Hotel and Confere	nce Center	
⊕ Total Available	-32	-24
Group Available	-50	-24
Group Definite	86	86
Group Tentative	5	0
Group Prospect	0	0
Minimum Acceptable Rate (USD)	0	0
Transient Protected	100	75
Transient Sold	82	79
Transient Protected Remaining	18	-4
Out of Order	5	5

#### Out of Order

Out of Order will reflect the total of all rooms placed 'out of order' in HMS.

Transient Protected	100	75
Transient Sold	82	79
Transient Protected Remaining	18	-4
Out of Order	5	5

## Room Type Availability

The available rooms by room type will also be updated in near real time, reflecting the transient sold and out of order counts received from HMS.

	Thursday 05/01	Friday 05/02
☐ Total Available	134	144
- King Standard	24	34
Queen Standard	40	40
- King Superior	25	25
- Queen Superior	25	25
- Suite	20	20
Group Available	114	124

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# Integration Tasks

If a message sent from Delphi fails to update HMS, or if an update sent from HMS fails to update Delphi, a task will be created in Delphi and assigned to the booking owner. This task will alert the booking owner of any issues, so that the necessary action can be taken to correct the discrepancies as soon as possible.

Any errors not specific to a Delphi room block, including transient availability updates, will create a task assigned to the property owner in Delphi.

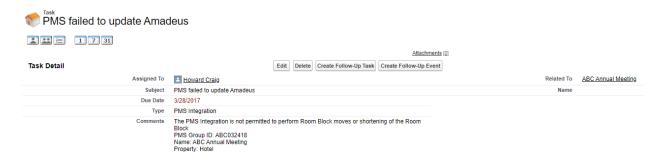
Integration tasks are visible from the My Tasks section of Delphi Home page.



Tasks related to a specfic booking are visible from the Open Activities related list on the Delphi booking.



To view the task details from either the My Tasks section or the Open Activities related list, click the **Subject** link.



The Comments field in the Task Information section will include more details regarding the issue.

Note: It is important that any issues are corrected as soon as possible, as this may result in a discrepancy that could impact the block or pickup of a room block or the accuracy of hotel availability.

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