

Amadeus Sales & Catering – Delphi SMS | Host Integration

Reference Guide

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Room Blocks

Room Blocks created in Delphi will be sent via the integration to ^{SMS} | Host to generate a Group Tile, Guest Tile and City Ledger. Subsequent changes made to the room block and/or booking in Delphi will update the corresponding Group Tile in ^{SMS} | Host.

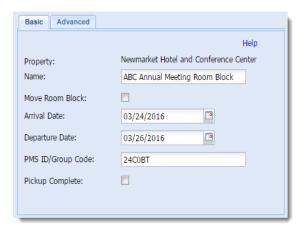
In addition to room block and booking details, the associated account, contact, and agency details will be sent to ^{SMS}|Host.

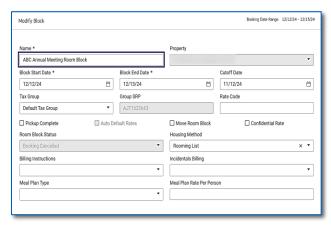
Please refer to the *Field Mapping Guide – Delphi – SMS | Host Integration* for a complete list of fields communicated via the integration.

Name

The room block's **Name** will be displayed in the **Group Name** field on the Group Tile in ^{SMS}|Host. When a new room block is created in Delphi, its Name defaults from the Booking Post As, and may be modified as needed. If multiple room blocks will be created, it is recommended the name be specific to each room block (e.g., ABC Annual Meeting – Staff Rooms).

Note: Name may need to be abbreviated, as the field in ^{SMS} | Host is shorter than Delphi. Otherwise, name will be truncated in ^{SMS} | Host when it exceeds the field length.





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Arrival / Departure Dates

The room block's **Arrival Date** and **Departure Date** will update the **Arrival and Depart** dates in ^{SMS}|Host. Date changes should be made in Delphi. Please refer to the <u>Room Block Changes</u> section of this reference guide for further details.

PMS ID/Group Code

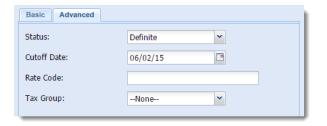
The room block's **PMS ID/Group Code** must be left blank. This field will be populated with the **Group Code** from ^{SMS}|Host, when the room block is first sent to ^{SMS}|Host via the integration

Status

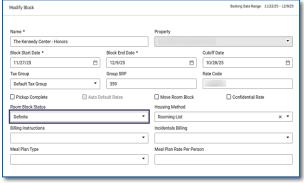
The room block's **Status** will update the **Status** field in ^{SMS}|Host. The status field will default from the booking status when a new room block is created, and may be updated as needed. Certain status changes should only be made in Delphi. Please refer to the <u>Room Block Changes</u> section of this reference guide for further details.

Note: Definite status room blocks will be sent to SMS | Host. Tentative status is optional and will be sent to SMS | Host, if configured in Property Integration Settings.

Note: Tentative status room blocks will appear as 'Definite' status in ^{SMS} | Host, in order to deduct from ^{SMS} | Host inventory. The **Block Ref** field on the ^{SMS} | Host Group Tile will reference the actual Delphi room block status.



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Cutoff Date

The room block's **Cutoff Date** will populate the **Cutoff Date** field in ^{SMS}|Host. The room block's cutoff date will default from the booking's cutoff date when a new room block is created, and should be updated as needed. When this cutoff date field is modified in Delphi, ^{SMS}|Host will be updated with this new date.

Note: Changes made in Delphi after the cutoff date will not update SMS|Host, and must be manually updated in SMS|Host, if configured in SMS|Host.

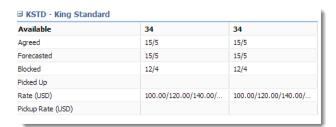


Rate Code

The room block's **Rate Code** field is not utilized by the integration.

Guestrooms

Agreed, Forecasted, and Blocked guestroom counts should be entered on the room block by room type and by occupancy (Single/Double/Triple/Quad) as needed.







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Run of House

The Run of House room type will not be sent to ^{SMS} | Host. Prior to updating the room block to an interfaced status, all rooms must be allocated to specific room types.

Agreed

Agreed guestrooms will populate the ^{SMS}|Host **Contract** counts when the group is first created in ^{SMS}|Host. Subsequent changes made to Agreed guestrooms will not update ^{SMS}|Host.

Forecasted

Forecasted guestrooms will not be utilized by ^{SMS} | Host.

Blocked

Blocked guestrooms will update ^{SMS} | Host **Block** room counts. Blocked rooms communicate in both directions via the integration; therefore, any modifications made in ^{SMS} | Host will update the Blocked guestroom counts in Delphi.

The sum of blocked rooms for all occupancies for each room type will be reflected as a total value per room type in ^{SMS} | Host. Block changes made in ^{SMS} | Host will be updated in Delphi by occupancy, based upon the occupancy distribution of Agreed guestrooms.

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Rates

Rates should be entered for all room types and all occupancies (Single/Double/Triple/Quad), regardless if the room type has been contracted.

Note: Delphi rates will not be utilized by SMS | Host. Rates must be managed in SMS | Host.

If rates are not added for all room types, enter a rate into the Run of House room type for all occupancies. If a new room type is added to the room block from ^{SMS} | Host, Delphi will use the Run of House rate for this new room type. If no rate exists in Run of House, a 0.00 rate will be used.

Event Only Bookings

Event Only Bookings are those that do not contain a room block.

Event Only Bookings will be sent to SMS|Host to generate a Group Tile, City Ledger and Guest Tile, if configured in Property Integration Settings.

PMS ID/Group Code

The booking's PMS ID/Group Code must be left blank. This field will be populated with the Group Code from SMS | Host, when first sent to SMS | Host via the integration.

Note: If blocked rooms and/or reservations are added in SMS | Host, this will be returned to Delphi and a new room block will be created on the corresponding booking via the integration to update Blocked and/or Picked Up rooms. The PMS ID/Group Code will be moved to the corresponding field on the room block.

Booking Post As	Acme Corp Holiday Party
Alternate Post As	
Alternate Language Code	
Arrival	8/26/2014
Departure	8/28/2014
Status	Definite
Booking Type	Group Business
Meeting Class	
Revenue Type	Catering
PMS ID/Group Code	24B0CT

Market Segment

Event Only Bookings with certain Market Segment values selected will not be sent to SMS|Host, if configured in Property Integration Settings.

Booking Types

Event Only Bookings with certain Booking Type values selected will not be sent to SMS|Host, if configured in Property Integration Settings.



Accounts and Agencies

In addition to booking and room block details, the associated account, contact, and agency details will be sent to ^{SMS}|Host.

Please refer to the Field Mapping Guide – Delphi – SMS | Host Integration for a complete list of fields communicated via the integration.

Corporate Track

The Account associated with the Delphi booking in the Account field will be sent to SMS|Host to create a Corporate Track, if configured in SMS|Host.

Travel Agency

The Account associated with the Delphi booking in the Agency field will be sent to SMS|Host to create a Travel Agency, if configured in SMS|Host. A Travel Agency will only be created if an IATA number has been entered into the Account ID/IATA field on the Delphi Account. If the IATA number entered into Delphi matches an existing Travel Agency in SMS|Host, the existing Travel Agency will be used.



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Future Group Pickup

As group room reservations are created in ^{SMS} | Host, pickup details will be returned to Delphi and update the corresponding room block.

Picked Up

Picked Up guestrooms will be sent from ^{SMS}|Host as the total number of rooms per guestroom type. This value will be populated in Delphi based upon the occupancy distribution of Agreed guestrooms.

☐ King Standard		
Group Available	34	37
Agreed	10	5/5
Forecasted	10	5/5
Blocked	10	5/5
Picked Up	8	4/4
Rate (USD)	150.00/200.00/250.00/300.00	150.00/200.00/250.00/300.00
Pickup Rate (USD)		

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∧ King 🛍		FRI SE	P 6			SAT S	SEP 7	
KD1	Ť	ii	inir	minir	Ť	TT	mir	mm
Total Rooms		7 / 88		0		25 /	65	9
Agreed	8				28			
Forecast	8				28			
Block	7				25			
Pickup	7				25			
Exclusive Rate	261.00				261.00	261.00	261.00	261.00
Inclusive Rate	261.00				261.00	261.00	261.00	261.00
Excl Pickup Rate	261.00				261.00			
Incl Pickup Rate	261.00				261.00			

New Guestroom Experience

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Room Block Changes

Shoulder Dates (Pre/Post Dates)

If blocked rooms and/or reservations are added in ^{SMS}|Host on shoulder dates, this will update the room block in Delphi accordingly. The rate entered for the same room type on the adjacent date will be applied to the new date in Delphi.

Date Changes

Date changes must always be made in Delphi, which will update the block dates in ^{SMS}|Host. Shifting block dates in ^{SMS}|Host will not update the Delphi room block, resulting in discrepancies between systems.

Note: If pickup exists in ^{SMS} | Host, the room block may not be moved unless all reservations are first detached from the group in ^{SMS} | Host. Once all pickup has been removed from the group, the room block may be moved to new dates, and reservations updated as needed.

Move Booking

To move the booking to new arrival and departure dates, use the **Move Booking** button. This will move the room block, along with any events, to new dates.

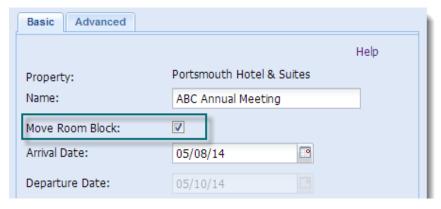


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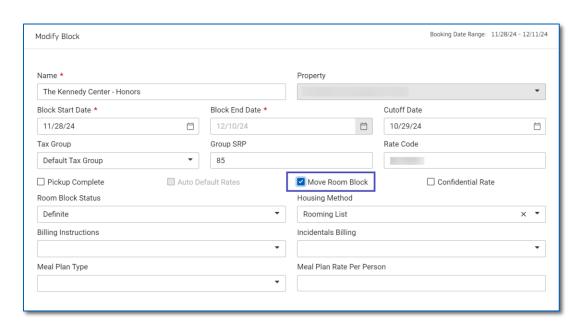
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Move Room Block

To move a room block to new arrival/departure dates, select the **Move Room Block** checkbox and adjust the arrival date as needed. This will move the room block, however it will also extend the booking's arrival and departure dates to include both the original and new room block dates.



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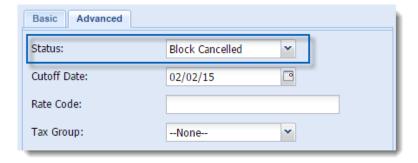
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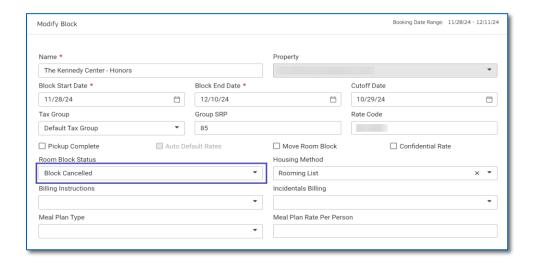
Status Changes

Room Block Status

Status changes must always be made in Delphi. The status of a particular room block may be updated using the room block's Status field.



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Booking Status

When the room block status and booking status match, any changes to the booking status will update the room block status. If the room block status and booking status do not match, changes to booking status will not update the room block status; however you can modify the room block status manually, as needed.

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Note: The status may not be downgraded in either Delphi or ^{SMS} | Host. If a status downgrade is necessary, the room block status must be changed to Block Cancelled, and a new room block must be created with the new status, which will create a new group in ^{SMS} | Host.

Cancellations

Cancellations must always be completed in Delphi. Cancelling a group in ^{SMS} | Host will not cancel the Delphi room block.

The room block status may not be cancelled if there are active reservations picked up in ^{SMS}|Host. The reservations must first be cancelled in ^{SMS}|Host, or detached from the group, prior to cancelling the room block and/or booking in Delphi.

Block Cancelled

To cancel a room block, update the room block status to Block Cancelled, which will update the SMS | Host block status.

Booking Cancelled

Changing the booking status to Cancelled, Lost or Turned Down will update all active room blocks to the corresponding status, and send a cancellation to SMS | Host.

Note: Once a room block has been cancelled, it may not be reinstated. A new room block must be created, which will create as a new group in SMS | Host.

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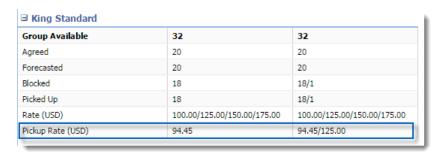
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Actualized Pickup and Posted Revenue

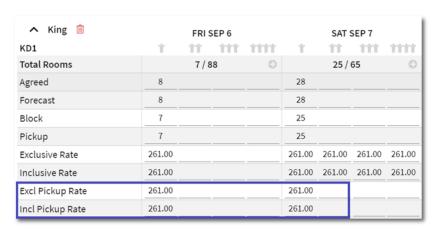
On a nightly basis, ^{SMS} | Host will send production details for in house groups. These details will be used to update actualized pickup and revenue in Delphi.

Pickup Rate

The **Pickup Rate** will be calculated based on room revenue reported by ^{SMS} | Host, as an average rate per room type, per occupancy.



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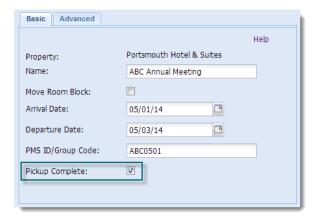
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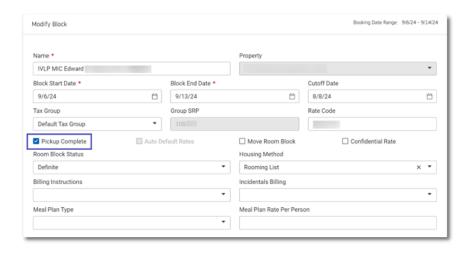
Pickup Complete

Pickup Complete will be marked on the room block automatically via the integration after the departure date of the room block. This is configured in Property Integration Settings.

Once all room blocks associated with a booking have been marked as Pickup Complete, the booking will also be marked as Pickup Complete.



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Guestroom Revenue

The Pickup Guestroom Revenue Total reflects the calculation of Picked Up Rooms and Pickup Rate for all room blocks associated with the booking.

The Actual Guestroom Revenue Total will be updated after Pickup Complete is marked via the integration, and reflects the final Picked Up Rooms and Pickup Rate calculation based upon actualized rooms and revenue sent from ^{SMS} | Host.



Note: Blended Revenue will also update once Pickup Complete has been marked to reflect Actual Guestroom Revenue

Posted Revenue

The Posted Revenue section on the booking will reflect a total for all room blocks associated with the booking. These amounts will include any revenue posted in ^{SMS} | Host to either group guest's folio or the group city ledger.

Note: Revenue sent from ^{SMS} | Host is based upon the mapping of Revenue Department Codes in ^{SMS} | Host

▼ Posted Revenue				
Posted Guestroom Revenue	USD 3,745.57	Total Posted Revenue	USD 4,796.28	
Posted F&B Revenue	USD 745.71			
Posted Other Revenue	USD 305.00			

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Availability

Delphi guestroom availability will be updated in near real time via the integration. In addition to room block changes for Delphi room blocks, ^{SMS}|Host will also send transient reservation details and block and pickup details for groups created only in ^{SMS}|Host. These additional details will update the Availability tab in Delphi.

Transient Sold

Transient Sold will reflect the total of all transient reservations sent from ^{SMS} | Host, as well as block or pickup rooms for any groups created only in ^{SMS} | Host.

Transient Protected Remaining is a calculation of Transient Protected (as entered in Delphi) less the current Transient Sold.

Note: This number may appear as a negative value when Transient Sold exceeds Transient Protected

Daily Information					
	Thu 03/24	Fri 03/25			
☐ Newmarket Hotel and Conference Center					
⊕ Total Available	-32	-24			
Group Available	-50	-24			
Group Definite	86	86			
Group Tentative	5	0			
Group Prospect	0	0			
Minimum Acceptable Rate (USD)	0	0			
Transient Protected	100	75			
Transient Sold	82	79			
Transient Protected Remaining	18	-4			
Out of Order	5	5			

Out of Order

Out of Order will reflect the total of all rooms placed out of order in ^{SMS} | Host.

Transient Protected	100	75
Transient Sold	82	79
Transient Protected Remaining	18	-4
Out of Order	5	5

Room Type Availability

The available rooms by room type will also be updated in near real time, reflecting the transient sold and out of order counts received from SMS | Host.

	Thursday 05/01	Friday 05/02
☐ Total Available	134	144
- King Standard	24	34
- Queen Standard	40	4 0
- King Superior	25	25
- Queen Superior	25	25
- Suite	20	20
Group Available	114	124

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Integration Tasks

If a message sent from Delphi fails to update ^{SMS}|Host, or if an update sent from ^{SMS}|Host fails to update Delphi, a task will be created in Delphi and assigned to the booking owner. This task will alert the booking owner of any issues, so that the necessary action can be taken to correct the discrepancies as soon as possible.

Any errors not specific to a Delphi room block, including transient availability updates, will create a task assigned to the property owner in Delphi.

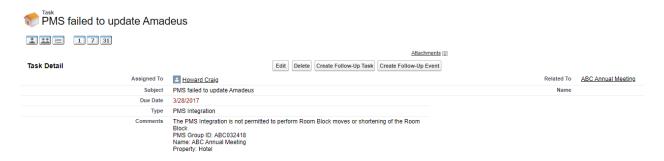
Integration tasks are visible from the My Tasks section of the Delphi Home page.



Tasks related to a specfic booking are visible from the Open Activities related list on the Delphi booking.



To view the task details from either the My Tasks section or the Open Activities related list, click the **Subject** link.



The Comments field in the Task Information section will include more details regarding the issue.

Note: It is important that any issues are corrected as soon as possible, as this may result in a discrepancy that could impact the block or pickup of a room block or the accuracy of hotel availability.