Amadeus Sales & Catering – Delphi Stayntouch Cloud PMS Integration

Reference Guide

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Room Blocks

Room Blocks created in Delphi will be sent via the integration to Stayntouch Cloud PMS to create a new Group. Subsequent changes made to the room block and/or booking in Delphi will update the corresponding Group in Stayntouch Cloud PMS.

In addition to room block and booking details, the associated account, contact, and agency details will be sent to Stayntouch Cloud PMS.

Please refer to the *Field Mapping Guide - Delphi - Stayntouch Cloud PMS Integration* for a complete list of fields communicated via the integration.

Name

The room block's **Name** will be displayed in the **Name** field on the Group in Stayntouch Cloud PMS. When a new room block is created in Delphi, its Name defaults from the Booking Post As, and may be modified as needed. If multiple room blocks will be created, it is recommended the name be specific to each room block (e.g., ABC Annual Meeting – Staff Rooms).

Basic Advanced		Modify Block				Booking Date Range: 12	1224 - 121324	
	Help							
Property:	Newmarket Hotel and Conference Center	Name *			Property			
Name:	ABC Annual Meeting Room Block	ABC Annual Meeting Room B	llock				•	
Move Room Block:		Block Start Date *		Block End Date *		Outoff Date		
Arrival Date:	03/24/2016	12/12/24	Ö	12/13/24	Ö	11/12/24	Ö	
Departure Date:	03/26/2016	Tax Group		Group SRP		Rate Code		
PMS ID/Group Code:	24C0BT	Default Tax Group	•	AJT1623643				
Pickup Complete:		Pickup Complete	🗌 Auto De	fault Rates	Move Room Block	Confidential Rate		
		Room Block Status			Housing Method			
		Booking Cancelled		•	Rooming List		× •	
		Billing Instructions			Incidenta's Billing			
				•			•	
Classic Guestroo	om Experience	Meal Plan Type	Meal Plan Type			Meal Plan Rate Per Person		
				•				

New Guestroom Experience

Arrival / Departure Dates

The room block's **Arrival Date** and **Departure Date** will update the **From** and **To** dates in Stayntouch Cloud PMS. Date changes should be made in Delphi. Please refer to the <u>Room Block</u> <u>Changes</u> section of this reference guide for further details.

PMS ID/Group Code

The room block's **PMS ID/Group Code** must be left blank. This field will be populated with the **Group Code** from Stayntouch Cloud PMS, when the room block is first created in Stayntouch Cloud PMS via the integration.

Status

The room block's **Status** will update the **Hold Status** field in Stayntouch Cloud PMS. The status will default from the booking status when a new room block is created, and may be updated as needed. Certain status changes should only be made in Delphi. Please refer to the <u>Room Block</u> <u>Changes</u> section of this reference guide for further details.

Note: Definite status room blocks will be sent to Stayntouch. Tentative status is optional and will be sent to Stayntouch, if configured in Property Integration Settings.

Note: Based upon status configuration in Stayntouch, tentative status room blocks created in Stayntouch will not deduct from Stayntouch availability.

Basic Advanced		
Status:	Definite	~
Cutoff Date:	06/02/15	
Rate Code:		
Tax Group:	None	~

Classic Guestroom Experience

Name *			Property		
The Kennedy Center - Honor	'5				•
Block Start Date *		Block End Date *		Cutoff Date	
11/27/25	8	12/9/25	8	10/28/25	Ö
Tax Group		Group SRP		Rate Code	
Default Tax Group	-	359			
Pickup Complete	🔲 Auto D	efault Rates	Move Room Block	Confidential	Rate
Room Block Status			Housing Method		
Definite		-	Rooming List		× •
Billing Instructions			Incidentals Billing		
		•			•
Meal Plan Type			Meal Plan Rate Per Pers	ion	

New	Guestroom	Experience

Cutoff Date

The room block's **Cutoff Date** will populate the **Room Release Date** field in Stayntouch Cloud PMS. The room block's cutoff date will default from the booking's cutoff date when a new room block is created, and should be updated as needed. When this cutoff date field is modified in Delphi, Stayntouch Cloud PMS will be updated with this new date.

Blocked rooms will automatically release in Stayntouch Cloud PMS at the start of the room release date, which will update the Delphi room block accordingly.

Note: Changes made to the room release date field in Stayntouch will also update the room block's cutoff date in Delphi, if configured in Property Integration Settings.

Rate Code

The room block's **Rate Code** field is not utilized by the integration.

Tax Group

The room block's **Tax Group** field is not utilized by the integration.

Guestrooms

Agreed, Forecasted, and Blocked guestroom counts should be entered on the room block by room type and by occupancy (Single/Double/Triple/Quad) as needed.

Available	34	34
Agreed	15/5	15/5
Forecasted	15/5	15/5
Blocked	12/4	12/4
Picked Up		
Rate (USD)	100.00/120.00/140.00/	100.00/120.00/140.00/
Pickup Rate (USD)		

Classic Guestroom Experience

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KD1	Ť	ini inir	inininir	1ľ	inir	ininir	ininiri
Total Rooms		7 / 88	Ð		25 /	65	Θ
Agreed	8			28			
Forecast	8			28			
Block	7			25			
Pickup	7			25			
Exclusive Rate	261.00			261.00	261.00	261.00	261.00
Inclusive Rate	261.00			261.00	261.00	261.00	261.00
Excl Pickup Rate	261.00			261.00			
Incl Pickup Rate	261.00			261.00			

New Guestroom Experience

Run of House

The Run of House room type will not be sent to Stayntouch Cloud PMS. Prior to updating the room block to an interfaced status, all rooms must be allocated to specific room types.

Agreed

Agreed guestrooms will not be utilized by Stayntouch Cloud PMS.

Forecasted

Forecasted guestrooms will not be utilized by Stayntouch Cloud PMS.

Blocked

Blocked guestrooms will update the **Total Rooms** blocked in Stayntouch Cloud PMS. Blocked rooms communicate in both directions via the integration; therefore, any modifications made to

the Total Rooms blocked in Stayntouch Cloud PMS will update the Blocked guestroom counts in Delphi.

Blocked rooms will be updated in both Delphi and Stayntouch Cloud PMS by room type and by occupancy.

Rates

Rates should be entered for all room types and all potential occupancies

(Single/Double/Triple/Quad), regardless if the room type has been contracted. Rates entered in Delphi will be used by Stayntouch Cloud PMS to create group rates, and will apply to reservations made in Stayntouch Cloud PMS. If a rate is not entered for a room type in Delphi, a group rate will not be available in Stayntouch Cloud PMS.

Note: Stayntouch Cloud PMS only accepts the Single and Double occupancy rates sent from Delphi. If triple or quad rates are needed, this will need to be managed manually in Stayntouch Cloud PMS when reservations are created.

If rates are not added for all room types, and a new room type is added to the room block from Stayntouch Cloud PMS, Delphi will use the Run of House rate for this new room type. If no rate exists in Run of House, a 0.00 rate will be used, which will subsequently be sent to Stayntouch Cloud PMS, overwriting any manually entered group rate in Stayntouch Cloud PMS.

Event Only Bookings

Event only Bookings are those that do not contain a room block.

Event only Bookings will be sent to Stayntouch to generate a Group, if configured in Property Integration Settings.

PMS ID/Group Code

The booking's PMS ID/Group Code must be left blank. This field will be populated with the Group Code from Stayntouch, when the booking is first created in Stayntouch via the integration.

Note: If blocked rooms and/or reservations are added in Stayntouch, this will be returned to Delphi and a new room block will be created on the corresponding booking via the integration to update Blocked and/or Picked Up rooms. The PMS ID/Group Code will be moved to the corresponding field on the room block.

Booking Post As	Acme Corp Holiday Party
Alternate Post As	
Alternate Language Code	
Arrival	8/26/2014
Departure	8/28/2014
Status	Definite
Booking Type	Group Business
Meeting Class	
Revenue Type	Catering
PMS ID/Group Code	24B0CT
1	

Market Segment

Event Only Bookings with certain Market Segment values selected will not be sent to Stayntouch, if configured in Property Integration Settings.

Booking Types

Event Only Bookings with certain Booking Type values selected will not be sent to Stayntouch, if configured in Property Integration Settings.

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Accounts and Agencies

In addition to booking and room block details, the associated account, contact, and agency details will be sent to Stayntouch Cloud PMS.

Please refer to the *Field Mapping Guide - Delphi - Stayntouch Cloud PMS Integration* for a complete list of fields communicated via the integration.

Company Card

The Account associated with the Delphi booking in the Account field will be sent to Stayntouch Cloud PMS to create a Company Card. When the same Delphi Account is used for subsequent room blocks, Stayntouch Cloud PMS will utilize the existing Company Card.

Travel Agency

The Account associated with the Delphi booking in the Agency field will not be accepted by Stayntouch Cloud PMS. Travel Agencies will not be created in Stayntouch Cloud PMS via the integration, and will need to be managed manually.

Future Group Pickup

As group room reservations are created in Stayntouch Cloud PMS, pickup details will be returned to Delphi and update the corresponding room block.

Picked Up

Picked Up guestrooms will be updated based on the room type and occupancy reserved.

Group Available	32	32
Agreed	20	20
Forecasted	20	20
Blocked	20	19/1
Picked Up	2	2/1
Rate (USD)	100.00/125.00/150.00/175.00	100.00/125.00/150.00/175.00
Pickup Rate (USD)		

Classic Guestroom Experience

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KD1	Ť	tit titi	iriri	Ť	'n	inir	iriri
Total Rooms		7 / 88	Ð		25/	65	Ð
Agreed	8			28			
Forecast	8			28			
Block	7			25			
Pickup	7			25			
Exclusive Rate	261.00			261.00	261.00	261.00	261.00
Inclusive Rate	261.00			261.00	261.00	261.00	261.00
Excl Pickup Rate	261.00			261.00			
Incl Pickup Rate	261.00			261.00			

Room Block Changes

Shoulder Dates (Pre/Post Dates)

If blocked rooms are added in Stayntouch Cloud PMS on shoulder dates, this will update the room block in Delphi accordingly. The rate entered for the same room type on the adjacent date will be applied to the new date in Delphi.

Date Changes

Date changes must always be made in Delphi, which will update the block dates in Stayntouch Cloud PMS. Shifting group dates in Stayntouch Cloud PMS will not update the Delphi room block, resulting in discrepancies between systems.

Note: If pickup exists in Stayntouch Cloud PMS, the room block may not be moved unless all reservations are first detached from the group in Stayntouch Cloud PMS. Once all pickup has been removed from the group, the room block may be moved to new dates, and reservations updated as needed.

Move Booking

To move the booking to new arrival and departure dates, use the **Move Booking** button. This will move the room block, along with any events, to new dates.

Move Booking						
▼ General Information						
	Booking Name	ABC Annual Meeting		Arrival Date	3/24/2017 [6/28/2016]	
Guestroom Blocks to Move	e					
Name			PMS Group ID	Start Date		End Date
ABC Annual Meeting			ABC032417	3/24/2017		3/26/2017

Move Room Block

To move a room block to new arrival/departure dates, select the **Move Room Block** checkbox and adjust the arrival date as needed. This will move the room block, however it will also extend the booking's arrival and departure dates to include both the original and new room block dates.

Basic Advanced		
		Help
Property:	Portsmouth Hotel & Suites	
Name:	ABC Annual Meeting	
Move Room Block:		
Arrival Date:	05/08/14	
Departure Date:	05/10/14	

Classic Guestroom Experience

Name *		Property			
The Kennedy Center - Honors					•
Block Start Date *	Block End Date *		Cutoff [Date	
11/28/24	⊟ 12/10/24	Ċ	10/29	/24	Ë
Tax Group	Group SRP		Rate Co	de	
Default Tax Group	▼ 85				
Pickup Complete	to Default Rates	Move Room Block		Confidential Rate	
Room Block Status		Housing Method	-		
Definite	•	Rooming List			× •
Billing Instructions		Incidentals Billing			
	•	•			-
Meal Plan Type		Meal Plan Rate Per P	erson		

Status Changes

Room Block Status

Status changes must always be made in Delphi. The status of a particular room block may be updated using the room block's Status field.

Basic Advanced		
Status:	Block Cancelled	~
Cutoff Date:	02/02/15	
Rate Code:		
Fax Group:	None	~

Classic Guestroom Experience

Modify Block				Booking Date Rang	ge: 11/28/24 - 12/11/
Name *			Property		
The Kennedy Center - Honors					•
Block Start Date *		Block End Date *		Cutoff Date	
11/28/24	Ö	12/10/24	Ë	10/29/24	Ċ
Tax Group		Group SRP		Rate Code	
Default Tax Group	•	85			
Pickup Complete	🗌 Auto De	fault Rates	Move Room Block	Confidential	Rate
Room Block Status			Housing Method		
Block Cancelled		-	Rooming List		× •
Billing Instructions			Incidentals Billing		
		-			-
Meal Plan Type			Meal Plan Rate Per Per	son	
		•			

New Guestroom Experience

Booking Status

When the room block status and booking status match, any changes to the booking status will update the room block status. If the room block status and booking status do not match, changes to booking status will not update the room block status; however you can modify the room block status manually, as needed.

Note: The status may not be downgraded in Delphi or Stayntouch Cloud PMS. If a status downgrade is necessary, the room block status must be changed to Block Cancelled, and a new room block must be created with the new status, which will create a new group in Stayntouch Cloud PMS.

Cancellations

The room block status may not be cancelled if there are active reservations picked up in Stayntouch Cloud PMS. The reservations must first be cancelled in Stayntouch Cloud PMS, or detached from the group, prior to cancelling the room block and/or booking in Delphi.

Block Cancelled

To cancel a room block, update the room block status to Block Cancelled, which will update the Stayntouch Cloud PMS hold status to Cancelled.

Note: The block may also be cancelled in Stayntouch, which will update the room block status in Delphi to Block Cancelled, if configured in Property Integration Settings.

Booking Cancelled

Changing the booking status to Cancelled, Lost or Turned Down will update all active room blocks to the corresponding status, and send a cancellation to Stayntouch Cloud PMS.

Note: Once a room block has been cancelled, it may not be reinstated. A new room block must be created, which will create as a new group in Stayntouch Cloud PMS.

Actualized Pickup and Posted Revenue

On a nightly basis, Stayntouch Cloud PMS will send production details for in house groups. These details will be used to update actualized pickup and revenue in Delphi.

Pickup Rate

The **Pickup Rate** will be calculated based on room revenue reported by Stayntouch Cloud PMS, as an average rate per room type, per occupancy.

-	Kina	Stand	lard
_		C C C C C C C C C C C C C C C C C C C	

Group Available	50	50
Agreed	20	10/10
Forecasted	20	10/10
Blocked	18	9/9
Picked Up	18	9/9
Rate (USD)	100.00/125.00/150.00/1	100.00/125.00/150.00/1
Pickup Rate (USD)	94.45	94.45/125.00

Classic Guestroom Experience

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KD1	Ť	ŤŤ	inir	inini	Ť	ii	ini	initi
Total Rooms		7 / 88	8	Ð		25 /	65	Ð
Agreed	8				28			
Forecast	8				28			
Block	7				25			
Pickup	7				25			
Exclusive Rate	261.00				261.00	261.00	261.00	261.00
Inclusive Rate	261.00				261.00	261.00	261.00	261.00
Excl Pickup Rate	261.00				261.00			
Incl Pickup Rate	261.00				261.00			

Pickup Complete

Pickup Complete will be marked on the room block automatically via the integration after the departure date of the room block. This is configured in Property Integration Settings.

Once all room blocks associated with a booking have been marked as Pickup Complete, the booking will also be marked as Pickup Complete.

Basic Advanced		
		Help
Property:	Portsmouth Hotel & Suites	
Name:	ABC Annual Meeting	
Move Room Block:		
Arrival Date:	05/01/14	
Departure Date:	05/03/14	
PMS ID/Group Code:	ABC0501	
Pickup Complete:		

Classic Guestroom Experience

Modify Block					В	ooking Date Range: 9/6	5/24 - 9/14/
Name *			Property				
IVLP MIC Edward							*
Block Start Date *		Block End Date *			Cutoff Date		
9/6/24	Ö	9/13/24		Ö	8/8/24		Ë
Tax Group		Group SRP			Rate Code		
Default Tax Group	•	10B					
 Pickup Complete 	Auto De	efault Rates	Move Ro	om Block		onfidential Rate	
Room Block Status			Housing Me	ethod			
Definite			 Rooming 	List			× •
Billing Instructions			Incidentals	Billing			
			•				•
Meal Plan Type			Meal Plan F	ate Per Pers	son		
			•				

Guestroom Revenue

The Pickup Guestroom Revenue Total reflects the calculation of Picked Up Rooms and Pickup Rate for all room blocks associated with the booking.

The Actual Guestroom Revenue Total will be updated after Pickup Complete is marked via the integration, and reflects the final Picked Up Rooms and Pickup Rate calculation based upon actualized rooms and revenue sent from Stayntouch Cloud PMS.

▼ Guestroom Information (Calculated)	
Total Roomnights Agreed 🥝 20	Agreed Guestroom Revenue Total 🥝 USD 2,020.00
Total Roomnights Forecasted 🥝 38	Forecasted Guestroom Revenue Total 🥝 USD 4,449.00
Total Roomnights Blocked 🥝 30	Blocked Guestroom Revenue Total 🍘 USD 3,547.00
Total Roomnights Picked Up 🥝 11	Pickup Guestroom Revenue Total 🥥 USD 3,745.57
	Actual Guestroom Revenue Total USD 3,745.57

Note: Blended Revenue will also update once Pickup Complete has been marked to reflect Actual Guestroom Revenue

Posted Revenue

The Posted Revenue section on the booking will reflect a total for all room blocks associated with the booking. These amounts will include any revenue posted to group reservations in Stayntouch Cloud PMS.

Note: Revenue sent from Stayntouch Cloud PMS is based upon the mapping of Charge Codes in Stayntouch Cloud PMS configuration

Posted Revenue			
Posted Guestroom Revenue	USD 3,745.57	Total Posted Revenue	USD 4,796.28
Posted F&B Revenue	USD 745.71		
Posted Other Revenue	USD 305.00		

Availability

Delphi guestroom availability will be updated in near real time via the integration. In addition to room block changes for Delphi room blocks, Stayntouch Cloud PMS will also send transient reservation details and block details for groups created only in Stayntouch Cloud PMS. These additional details will update the Availability tab in Delphi.

Transient Sold

Transient Sold will reflect the total of all transient reservations sent from Stayntouch Cloud PMS, as well as blocked rooms for any groups created only in Stayntouch Cloud PMS.

Transient Protected Remaining is a calculation of Transient Protected (as entered in Delphi) less the current Transient Sold.

Note: This number may appear as a negative value when Transient Sold exceeds Transient Protected

Daily Information						
	Thu 03/24	Fri 03/25				
Newmarket Hotel and Conference Center						
🕀 Total Available	-32	-24				
Group Available	-50	-24				
Group Definite	86	86				
Group Tentative	5	0				
Group Prospect	0	0				
Minimum Acceptable Rate (USD)	0	0				
Transient Protected	100	75				
Transient Sold	82	79				
Transient Protected Remaining	18	-4				
Out of Order	5	5				

Out of Order

Out of Order will reflect the total of all rooms placed 'out of order' in Stayntouch Cloud PMS.

Transient Protected	100	75
Transient Sold	82	79
Transient Protected Remaining	18	-4
Out of Order	5	5

Room Type Availability

The available rooms by room type will also be updated in near real time, reflecting the transient sold and out of order counts received from Stayntouch Cloud PMS.

Daily Information				
	Thursday 05/01	Friday 05/02 144		
🖃 Total Available	134			
- King Standard	24	34		
- Queen Standard	40	40		
- King Superior	25	25		
- Queen Superior	25	25		
- Suite	20	20		
Group Available	114	124		

Integration Tasks

If a message sent from Delphi fails to update Stayntouch Cloud PMS, or if an update sent from Stayntouch Cloud PMS fails to update Delphi, a task will be created in Delphi and assigned to the booking owner. This task will alert the booking owner of any issues, so that the necessary action can be taken to correct the discrepancies as soon as possible.

Any errors not specific to a Delphi booking, including transient availability updates, will create a task assigned to the property owner in Delphi.

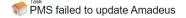
My Tasks New					
Complete	Date	Status	Subject	Name	Related To
x	6/25/2014	Not Started	PMS failed to update Amadeus		Newmarket Group Booking
х	6/25/2014	Not Started	PMS failed to update Amadeus		Newmarket Group Booking
x	6/25/2014	Not Started	PMS failed to update Amadeus		Newmarket Group Booking
х	6/26/2014	Not Started	Amadeus failed to update PMS		Music Medley 2014
x	6/26/2014	Not Started	Amadeus failed to update PMS		Music Medley 2014

Integration tasks are visible from the My Tasks section of the Delphi Home page.

Tasks related to a specfic booking are visible from the Open Activities related list on the Delphi booking.

Open Activitie	25	New Event New Task					
Action	Subject	Name	Task	Due Date	Status	Priority	Assigned To
🔲 Edit Cls	PMS failed to update Amadeus		1	6/25/2014	Not Started	High	Howard Craig
🔲 Edit Cls	PMS failed to update Amadeus		✓	6/25/2014	Not Started	High	Howard Craig
🔲 Edit Cls	PMS failed to update Amadeus		✓	6/25/2014	Not Started	High	Howard Craig

To view the task details from either the My Tasks section or the Open Activities related list, click the **Subject** link.



1 7 31			
	Attachm	ents [0]	
Task Detail	Edit Delete Create Follow-Up Task Create Follow-Up Ev	ent	
Assigned To	A Howard Craig	Related To	ABC Annual Meeting
Subject	PMS failed to update Amadeus	Name	
Due Date	3/28/2017		
Туре	PMS Integration		
Comments	The PMS Integration is not permitted to perform Room Block moves or shortening of the Room Block PMS Group ID: ABC032418 Name: ABC Annual Meeting Property: Hotel		

The **Comments** field in the Task Information section will include more details regarding the issue.

Note: It is important that any issues are corrected as soon as possible, as this may result in a discrepancy that could impact the block or pickup of a room block or the accuracy of hotel availability.